

Source: *The Summit Companies*

The Summit Companies Have Weathered **Industry Storms**

3rd Party GC is Still Standing Strong as Premier Builder of Multi-Residential & Commercial Projects

The Summit Companies / Jacksonville, Florida – November 2008... The Summit Companies are announcing, on an industry wide level, that even though markets have taken a turn for the worse, The Summit Companies have weathered all storms. Although publicly quiet during the ever-changing and volatile market conditions experienced over the last two years, Summit has been and is still effectively partnering with multi-residential and commercial developers in offering the finest quality 3rd party construction services in the Southeast. Bob Fleckenstein, founder of Summit going back to 1989, has incorporated additional leadership in Executive Vice President and new partner Marc Padgett. In an effort to continually improve services and set themselves ahead of the competition, Summit has looked inward over the last two years and has been implementing extremely effective quality control systems which have significantly shortened start to finish building schedules and caused an unprecedented improvement in quality control on all fronts, especially regarding water intrusion and building envelopes, and mold pre-treatment systems.

The following is a brief on improved Summit systems that has been and is still generating a 70% repeat business rate among existing and newly acquired clients:

- **Monthly owner reports** consisting of aerial progress photos and current logs of submittals, issues, progress, and any changes the owner may have requested.
- **Subcontractor meetings** every week with onsite supervision to review progress.
- **Subcontractor scheduling meetings** every 2 weeks with Summit's project manager, superintendents, and pertinent subcontractor supervisors for the given period in order to manage the overall project schedule and resolve any current project issues.
- **Waterproof / Envelope meetings** are mandated around the framing stages of each project in order to review specific details with each subcontractor that will penetrate the exterior of the buildings.
- **Mold pre-treatment** throughout construction to remedy any weather intrusion that may occur during construction. Reports are provided at project completion certifying there are no existing issues at time of turnover.

- **Quality Control Checklists** maintained by field personnel throughout construction.
- **Project Specific Field Manuals** put together by Summit’s project manager for subs to have quick reference to items that need to “fit” properly such as window and door rough openings, and cabinet layouts. These Manuals also include items such as manufacturer installation guidelines for house-wrap, and installation guidelines for windows including fastening details and taping/sealing requirements for such.

About The Summit Companies

The Summit Companies provide general contracting, construction management, design/build, and pre-construction services; construct ability analysis, value engineering and cost module services nation-wide. Since 1989, The Summit Companies have built in excess of 250 multi-family projects nation wide. Molded by industry experience, inspired by a competitive spirit and focused on a team approach, Summit’s projects represent over 60,000 completed apartment units... and Summit’s experience runs deeper than just production based multifamily expertise. Over 8 million square feet of commercial projects have been constructed throughout the Southeast in the form of office, warehouse, retail, hotel and various multi-use developments.

Under the leadership of Founder Bob Fleckenstein, Summit’s ongoing implementation of innovative quality control systems combined with business intelligence represents a no-nonsense relationship driven mindset that has stood the test of time. “There are two definitive aspects of our industry that cannot be duplicated; a genuine commitment to quality control, and client relationships. It is our keen attention to these aspects through relentless internal and building system evaluations that set us apart from the competition,” Bob Fleckenstein.

From market rate to tax credit, student housing to senior living, office to warehouse, Summit has built a reputation as experts in wood frame construction, but also understands the complexities and nuances of various concrete systems. We begin each project with a clear understanding of the customer’s goals so nothing is left to chance. We firmly believe that ***“Projects Built by Professionals with Quality and Service”*** is not just a tag line...it truly is who we are! We look forward to your next project. For further information contact:

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