

JUN 25 2002

THE ST. AUGUSTINE RECORD

SINCE 1894

June 21, 2002

Ed Turner
Summit Contractors
6877 Phillips Industrial Blvd
Jacksonville, FL 32256

Dear Ed:

The St. Augustine Record completed its new building project in the fall of 2001. *The Record* had occupied less than three acres of land in downtown St. Augustine including a structure built in 1904, 1925 and 1981. More than 100 *Record* employees survived on 31,000 square feet.

Construction on the building started in the fall of 2000 with a 12-month completion date. That date was met.

Summit was chosen by *The Record* management team because of its bid, past work record (portfolio), closeness to the job site, and for ability of the Summit team to communicate with *Record* management, none of whom had experience with a project of the size undertaken. That feeling that Summit employees conveyed to us in the bid process -- one of "this is someone we can trust" -- was not lost during the entire building process.

The Record's new home is an almost 70,000 square foot facility located on 16 acres of property adjacent to the commercial district of St. Augustine. Architects designed a building in keeping with the Spanish Mediterranean influence on the historic buildings of the community. An important part of the construction of the new facility was the attention to detail of the tiled roof, building towers, stucco color, driveway and ancillary concrete area patterns -- all in an attempt to build something St. Augustinians could be proud of.

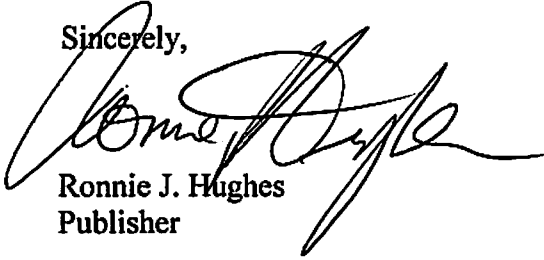
Quite a bit of time, probably one month, was spent in the process of selecting the stucco color. Summit was very patient as *Record* management and owners went through the selection process, realizing that this was an important feature of the building construction and a very visible one at that.

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The Record is proud of its new facility and proud to recommend the staff and work of Summit to its future customers and to its peers.

Sincerely,

A handwritten signature in black ink, appearing to read "Ronnie J. Hughes". The signature is fluid and cursive, with a large, sweeping flourish at the end.

Ronnie J. Hughes
Publisher

RJH\kjb